

# COMMON MISTAKES SELLERS CAN MAKE

- Pricing Property too High
- Trying to Sell as a For Sale by Owner
- Not Getting a Professional Pre-Inspection
- Not Hiring a REALTOR
- Establishing Hurdles to Showing
- Negotiating for a Lower Commission
- Inadequate Marketing
- Insufficient Internet Presence
- Incorrect MLS Data
- Not Having a For Sale Sign on the Property
- No Lockbox
- Property Lacks Curb Appeal
- Not Maintaining Pleasant Orders in the Home
- Not Depersonalizing the Property
- Not Decluttering the Property
- Unpainted Front Door
- Unrestrained Animals
- Concealing Latent Defects
- Seller Present During Showings
- Being too Emotional
- Turning Down a Good Offer
- Not Engaging the Advice of their REALTOR
- Changing Their Mind After Being Under Contract
- Demanding Unrealistic Terms and Conditions
- Not Being Honest with their REALTOR

## CONTACT US:

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🌐 [www.ALERTPropertiesRE.com](http://www.ALERTPropertiesRE.com)